

System-Wide Mattress Contract

The Office of the Chancellor, on behalf of all its residential institutions executed a two-year contract (June 15, 2008 to June 30, 2010) with Upper Midwest Sleep, LLC, of Grand Forks, North Dakota. The contract also has one (1) two-year renewal option and one (1) one-year option. **Note: The contract has been renewed to June 30, 2012 at the same prices and terms as set forth below.**

The mattress selected after careful consideration of multiple products is a Restonic mattress that exceeds minimal health and safety requirements. In addition, each Restonic:

1. carries a six year warranty
2. uses 1.5 density antimicrobial foam
3. has two firmness foam 45-150 on one side and 36-150 on the other
4. has 1 oz. fabric for a spring insulator
5. has coil measuring 5 3/4" high
6. has standard fabric of 210 denier nylon
7. is constructed in the envelope style of manufacturing
8. meets the most recent Federal fire code 16 CFR 1633

Size and Prices

The mattress sizes available and negotiated prices are:

Dorm XL, 36" X 80"	\$126.00, including freight and delivery, FOB
Twin XL, 39" X 75"	\$123.50, including freight and delivery, FOB
Twin, 39" X 80"	\$130.00, including freight and delivery. FOB
Full, 54" X 75"	\$136.40, including freight and delivery, FOB

Note: The standard color is navy blue. Five other colors are available upon request with a lead time of 4 weeks. An additional cost of \$15 per mattress will be added for colors other than navy blue. Also, more colors are available from the vendor but additional lead times of 6-8 weeks are required. For additional color selections, please contact the vendor direct (see below for contact information).

Delivery Information

Upper Midwest guarantees delivery 30 business days after receipt of a properly completed and authorized purchase order.

Placing an Order

1. If applicable, obtain any pre-approvals from the Vice Chancellor-CFO in compliance with system procedure 5.14.5
2. Properly complete a PO on an institution's standard purchase order document, including all the details associated with the transaction

3. Include the following system contract number on the purchase order:
Purchase using MnSCU master contract CS-C101.1
(Note: It is essential to include this information on the PO for auditing and reporting purposes.)
4. Obtain the signature of a person with the appropriate delegated authority

Vendor Contact Information

Upper Midwest Sleep, LLC (www.restonic.com)
1251 South 48th Street
Grand Forks, ND 58201

Plant Manager: John Stevens
Telephone: 701.775.5461 or 800.635.1523
Fax: 701.772.0810
E-mail address: johnstev25@yahoo.com

The first pilot of the system's Collaborative Sourcing Team, was the result of a lot of hard work by the following dedicated team:

Belinda Lindell, co-chair, Director of Logistical Services, Bemidji State University
Lisa Sparks, co-chair, Director of Purchasing, St. Cloud State University
Dan Elliott, Assistant Director for Operations, Minnesota State University, Mankato
Dan Feder, Consultant, Innovative Purchasing Management
Steve Gednalske, Tax Administrator, Financial Reporting Unit, Office of the Chancellor
Jim Morgan, Program Manager, Facilities Unit, Office of the Chancellor

Our goal was two-fold. One was to reduce the cost of purchasing mattresses. The second was to provide the institutions with a product superior to that historically purchased throughout the system. We believe we accomplished both.